



Fisher Scientific and Colorado BioScience Association Partnership

Start Enjoying Exclusive Member Benefits

We are pleased to continue the partnership of the Fisher Scientific™ channel and the Colorado BioScience Association (CBSA). As a result of this partnership, you can take advantage of special State Association Member pricing for laboratory and safety supplies, equipment, chemicals and reagents, and a host of services.

Fisher Scientific Contract Benefits

Membership Benefits

- Aggressive pricing and discount schedules
- \$25,000 credit line availability
- Competitor pricing on catalog items will be beat by at least 1%

Freight and Transaction Savings

- Standard (non-rush) shipping included on catalog products
- Waived fees for restocking and hazardous material handling

Unrivaled Product Offering

- Most comprehensive product and service portfolio in the industry
- Access to over two million SKUs

Account Management

You will receive maximum support from our sales team through the personalized service of local account representatives. A Technical Sales Representative, Safety Specialist and Chemical Specialist will also be available to provide specialized support and expertise, including:

- Custom business reviews
- Service level and usage reports
- Contract implementation and compliance support
- Process improvement activities

Continuous Cost Improvement

In an effort to decrease your costs, we consolidate vendors and standardize products to reduce the number of purchase orders and to increase volume discounts.

- Guaranteed line of credit for members who partner with the Fisher Scientific channel and CBSA
- Discounted service and leasing agreements for laboratory equipment and instruments
- Ongoing savings and product conversion programs

Access to All Features of Our Industry-Leading Website: fishersci.com

- Flexible, accurate invoicing options
- Seamless implementation of programs and initiatives
- Real-time product availability and order status
- Regularly updated technical information, videos, product promotions and special offers

Visit cobioscience.com for more information or contact your Fisher Scientific Sales Representative:

Matt Bernstein

720-291-7963

matt.bernstein@thermofisher.com

In the United States:

For customer service, call 1-800-766-7000

To fax an order, use 1-800-926-1166

To order online: fishersci.com

